

Take The Katahdin Challenge

Quality And Value Are In The Details—And We Can Prove It To You.

With a major economic and lifestyle investment like a log home, detailed comparison shopping is a must. If Katahdin Cedar Log Homes can't meet or beat any major full service competitor in an apples-to-apples comparison, we will send you two beautiful cedar Mt. Katahdin Rocking Chairs and matching Coffee Table from the Bar Harbor Cedar® Company—a \$495 retail value.

Check How Other Log Homes Stack Up To Katahdin.

Use the check list of 22 key areas below to



compare Katahdin against up to two other log homes you may be considering. Identify the areas that are applicable to the log home you want and review the Katahdin advantage in that area. Then check whether the competitive log home(s) you're considering can match the Katahdin advantage.

Then follow the instructions at the end of the check list and mail this sheet to Katahdin. It's really just that simple.

Only The Finest Ingredients.

Now check out Katahdin. And discover how surprisingly affordable the finest log home can be.

Key Areas	The Katahdin Advantage	Katahdin	Co. A	Co. B
1. Wood Species	Finest northern white cedar exclusively—for excellent 1.41 per inch R-value. Plus natural oils for proven resistance to insects and rot.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2. Log Wall Stock	Precisely pre-cut length, then pre-numbered and pre-drilled for lag bolts—saving construction time, labor, and money. Creates a tighter, better-holding wall system.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3. Log Texture	Milled logs or hand peeled— at no additional cost.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Financial Stability	While some log companies come and go, Katahdin was founded in 1973. Check our financial strength with Dun & Bradstreet, we offer a direct link from our website.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Log Grading Standards	Northern white cedar logs inspected and graded by TPI (Timber Products Inspection Company) certified graders. TPI provides a stringent and internationally recognized grading system for logs of all species.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6. Roof Systems	Purlins, rafters, and beams available rectangular or rounded— at no additional cost. Additional materials: including rigid insulation (where applicable), sheathing, 2 x 3 strapping, shingles, and accessories.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7. Insulation Package	Full-log wall with insulation package. Provides natural, whole-log beauty instead of siding— at no additional cost.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8. Windows	Offers high-efficiency Andersen® windows and patio doors, plus high-tech Velux® roof windows and skylights.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
9. Doors	Therma-Tru® fiberglass insulated exterior doors and Lemieux® interior doors are available, as well as Katahdin custom-cedar interior doors.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
10. Stair Options	Instead of only rectangular, dimensional lumber, we also offer half-round and rustic for stairs and railings.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

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11. Window & Door Installation	Pre-cut cedar window and door bucks with spline log joinery and overlapping trim to provide a double-seal—resulting in a tight fit that prevents air infiltration.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
12. Floor System	Complete floor system, including stairs and subfloor of engineered high performance wood panels.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
13. Loft	Framing: Round or rectangular ceiling joists. Floor: 5/4 tongue and groove spruce wood floor or 1 x 6 kiln-dried tongue and groove pine with 1/2" underlayment.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
14. Skirting	Exterior log skirting with false corners. Includes log texture to match house.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
15. Gables/Dormers	Gable and dormer materials, full log or framed-and-sided with interior tongue and groove cedar paneling.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
16. Ceiling	Ceiling sheathing, kiln-dried tongue and groove pine.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
17. Interior Fit and Finish	Interior partition framing with tongue and groove pine paneling for superior appearance. All interior doors and hardware, pine trim, and finish materials.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
18. Exterior Finish	Exterior cedar and pine trim package for outstanding finished appearance.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
19. Porch/Deck	Premium northern white cedar is used everywhere it shows: deck surface, skirting, rail system, support posts, plate and gable log stock.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
20. Delivery	The package price you're quoted includes all delivery costs, eliminating the shock of unexpected freight charges. Additionally, materials are shipped under protective cover.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
21. 25 Year Warranty	Ironclad 25 year warranty.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
22. Deposit Required	Just 10% down with balance on delivery.	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Fill out the boxes to the right and circle the winner.		Katahdin	Co. A	Co. B
Total Number Of Checkmarks		<input type="text"/>	<input type="text"/>	<input type="text"/>
Quoted Package Price (\$)		<input type="text"/>	<input type="text"/>	<input type="text"/>

Completing The Katahdin Challenge

Please complete the information asked for below, sign this form, and send it along with copies of the two competitive estimates to: The Katahdin Challenge, P.O. Box 145, Oakfield, ME 04763

Name _____
 Address _____
 City _____ State _____ Zip _____
 Phone _____ Best Time To Contact You _____
 Fax (optional) _____ E-mail (optional) _____
 Signature _____ Date _____

